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# Curriculum Vitae Lori J. Nelson

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# Education

Princeton University, Ph.D., Social Psychology, 1990 Princeton University, M.A., Psychology, 1988 University of Iowa, B.S., Psychology, 1986 (With Distinction, With Honors in Psychology) Ames Senior High School, Ames, Iowa, Diploma, 1983

### **Academic and Professional Experience**

Adjunct Professor of Psychology, Lecturer in Psychology, University of Iowa, 2000 to present Visiting Professor of Psychology, Cornell College, 2003 to 2004 Assessment Consultant, Cornell College, 2003 to 2004 Director of Institutional Research, Cornell College, 2001 to 2003 Visiting Associate Professor (sabbatical leave from Shippensburg University) Department of Psychology, University of Iowa, 1998-1999 academic year Professor of Psychology, Shippensburg University, 1999 to 2001 Associate Professor of Psychology, Shippensburg University, 1994 to 1999, tenured in 1995 Assistant Professor of Psychology, Shippensburg University, 1990 to 1994 Designer and Director, General Education Assessment Project, a multi-cohort, longitudinal study Shippensburg University, 1992-2001 Visiting Scholar, 45th Annual Summer Institute, Survey Research Center, Institute for Social Research, University of Michigan, summer 1992 Assistant in Research, 1989-1990, Dr. Joel Cooper, Princeton University Attitudes; social psychological aspects of computer use Research Assistant, 1985-1986, Dr. John T. Cacioppo, University of Iowa Attitude change Research Assistant, 1984-1986, Dr. William E. Cooper, University of Iowa Language processing; emotional expression in speech of the healthy elderly and in patients with right hemisphere brain damage

### **Honors and Awards**

Named by 10+ seniors as the one person at UI who had the most positive influence on them, 2020 Refugee and Immigrant Association Recognition for Service, 2017 African American Organization Award for Service, Shippensburg University, 1993 Sigma Xi, elected 1990 American Psychological Association Dissertation Research Award, 1990 National Science Foundation Graduate Fellowship, 1986-1989 Phi Beta Kappa, elected 1986 Psi Chi, elected 1985 Undergraduate Scholar Research Assistantship, University of Iowa, 1984-1986 National Merit Scholarship, University of Iowa, 1983-1986 National Merit Finalist, 1983 Freshman Honors Scholarship, University of Iowa, 1983-1984 Iowa Bar Association Citizenship Award, 1983

#### SCHOLARSHIP

#### **Publications**

- Coolsen, M., & Nelson, L. J. (2001). Desiring and avoiding close romantic attachment in response to mortality salience. *Omega: Journal of Death and Dying, 44,* 257-276.
- Kain, K., & Nelson, L. J. (2001). Cigarette smoking and fear of death: Explaining conflicting results in death anxiety research. *Omega: Journal of Death and Dying, 43,* 43-61.
- Nelson, L. J. (2000). Review of "Why so slow? The advancement of women." Annals of the American Academy of Political and Social Science, November 2000, 190-191.
- Nelson, L. J., & Klutas, K. (2000). The distinctiveness effect in social interaction: Creation of a self-fulfilling prophecy. *Personality and Social Psychology Bulletin, 26*, 126-135.
- Nelson, L. J., Moore, D. L., Olivetti, J., & Scott, T. (1997). General and personal mortality salience and nationalistic bias. *Personality and Social Psychology Bulletin*, 23, 884-892.
- Nelson, L. J., Shanahan, S. B., & Olivetti, J. (1997). Power, empowerment, and equality: Evidence for the motives of feminists, non-feminists and antifeminists. *Sex Roles*, 37, 227-249.
- Nelson, L. J., & Cooper, J. (1997). Gender differences in children's reactions to success and failure with computers. *Computers in Human Behavior*, 13, 247-267.
- Nelson, L. J., & Miller, D. T. (1995). The distinctiveness effect in social categorization: You are what makes you unusual. *Psychological Science*, *6*, 246-249.
- Nelson, L. J., Wiese, G., & Cooper, J. (1991). Getting started with computers: Experience, anxiety, and relational style. *Computers in Human Behavior*, *7*, 185-202.
- Cooper, W. E., & Nelson, L. J. (1987). Generating probable consequences. *Perceptual and Motor Skills*, 65, 639-652.
- Cooper, W. E., Tye-Murray, N., & Nelson, L. J. (1987). Missing words and the comprehension of spoken text. *Acta Psychologica*, 65, 13-24.
- Cooper, W. E., Tye-Murray, N., & Nelson, L. J. (1987). Detection of missing words in spoken text. *Journal of Psycholinguistic Research*, *16*, 233-240.

#### Dissertation

Nelson, L. J. (1991). The relationship between values and attitudes (Doctoral dissertation, Princeton University, 1990). *Dissertation Abstracts International*, *51*, 3614-B.

#### **Grants Funded**

Assessing the Effects of General Education on College Students

\$4210, 1993-1994, Pennsylvania State System of Higher Education

\$5055, 1992, Professional Development Committee, Shippensburg University

### **Building Bridges Program**

\$20,228, 1993-1994, Human Understanding Committee, Shippensburg University \$5312, 1993, Human Understanding Committee, Shippensburg University

Values in High Attrition Student Populations \$1500, 1991, Professional Development Committee, Shippensburg University

#### **Colloquia and Invited Addresses**

- "I'm Gonna Die and I Love America": The Effects of Mortality Salience on Bias Against Japanese Auto Manufacturers. Psychology Department Colloquium, Washington and Jefferson College, Washington, PA, February 12, 1998.
- Reactions to Thinking About Death: Cognitive Consistency or Terror Management? Psychology Department Colloquium, Case Western Reserve University, Cleveland, OH, September 15, 1995.
- Building Bridges Program. Meeting of the Pennsylvania Association of Council of Trustees, Shippensburg, PA, November 14, 1994. (with D. L. Jefferson & K. Darden)
- Building Bridges: A Shippensburg University Program to Promote Classroom Dialogue on Diversity. Cultural Awareness in the Classroom and Curriculum, Harrisburg, PA, September 29, 1994. (with D. L. Jefferson & K. Darden)
- Assessing the Effects of General Education on Values and Cognitive Styles. Pennsylvania State System of Higher Education Outcomes Assessment Conference, Boiling Springs, PA, May 23, 1994.
- Building Bridges: An Intergroup Communication Program. Invited Symposium, Annual Meeting of the Southeastern Psychological Association, New Orleans, LA, March 30 April 4, 1994.
- *Building Bridges.* Pennsylvania State System of Higher Education, Joint Meeting of Vice Presidents for Academic Affairs and Student Government Presidents; Harrisburg, PA, February 24, 1994.
- *Building Bridges Program.* Conference of the Pennsylvania Task Force on Intergroup Relations in Higher Education, Pennsylvania Department of Education, Harrisburg, PA, October 27, 1993.
- *The Role of Distinctive Traits in Social Categorization.* Psychology Department Colloquium, King's College, Wilkes-Barre, PA, April 28, 1991.

### **Conference Presentations**

- Nelson, L. J., & Wischusen, J. (1999, June). Mortality salience and intergroup bias: Nationalism versus racism. Poster presented at the Annual Convention of the American Psychological Society, Denver, CO.
- Nelson, L. J. (1998, August). *Alternative accounts for 48 mortality salience studies*. Symposium paper presented at the Annual Meeting of the American Psychological Association, San Francisco, CA.
- Nelson, L. J., Labanoski, M. R., & Marhefka, K. L. (1998, February). Values and retention during the freshman year. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Nelson, L. J., & Pollini, N. M. (1998, February). *Birth order, family size, and attachment style.* Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston.
- Nelson, L. J. (1997, June). *Reactions to thinking about personal mortality: Does everyone experience terror?* Paper presented at the Nags Head Conference, Highland Beach, FL.
- Nelson, L. J., & Labanoski, M. R. (1997, April). Values, cognitive styles, and self-esteem: Change in freshmen due to classroom experience. Paper presented at the Annual Meeting of the Eastern Psychological Association, Washington, D. C.

- Nelson, L. J., & Labanoski, M. R. (1997, April). *Values, cognitive styles, and self-esteem: Describing entering freshmen and predicting academic performance.* Poster presented at the Annual Meeting of the Eastern Psychological Association, Washington, D.C.
- Kain, K., & Nelson, L. J. (1997, April). Smoking behavior and fear of death among young adults. Poster presented at the Annual Meeting of the Eastern Psychological Association, Washington, D. C.
- Nelson, L. J. (1996, May). *Reactions to thinking about death: Terror management or cognitive dissonance?* Paper presented at the Nags Head Conference, Highland Beach, FL.
- Nelson, L. J. (1995, June). Assessing the effects of General Education on values and cognitive styles. Paper presented at the American Association for Higher Education Assessment Conference, Boston, MA.
- Nelson, L. J., Moore, D. L., Olivetti, J., & Scott, T. (1995, April). Mortality salience and bias against foreign auto manufacturers. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA. (Also chaired the paper session, "Errors & Biases")
- Olivetti, J., Shanahan, S., & Nelson, L. J. (1995, April). *Perceptions of feminism: Effects of gender and exposure to a women's studies class*. Poster presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Nelson, L. J., Wolf, F., & Grahe, J. (1995, April). Values of members of religious denominations: Assemblies of God, Catholics, Lutherans, and Quakers. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Nelson, L. J., Johnson, C., Boyd, J., & Scott, T. (1994, April). Effects of participation in an intergroup communication program: An assessment of Shippensburg University's Building Bridges Program. Paper presented at the Annual Meeting of the Eastern Psychological Association, Providence, RI.
- Nelson, L. J., Wolf, F., Beattie, M., & Kish, M. (1994, April). *Values promoted by religious denominations: Assemblies of God, Catholics, Lutherans, and Quakers.* Paper presented at the Annual Meeting of the Southeastern Psychological Association, New Orleans, LA.
- Nelson, L. J., Olivetti, J., & Belew, M. (1994, June). *Perceptions of power among men, feminist women, and non-feminist women.* Paper presented at the National Women's Studies Association Conference, Ames, IA.
- Coolsen, M., & Nelson, L. J. (1994, April). *Feelings about death among young adults*. Poster presented at the Annual Meeting of the Southeastern Psychological Association, New Orleans, LA.
- Nelson, L. J., Moore, D. L., Boyd, J., & Lilje, J. (1993). The effects of mortality salience on values. Paper presented at the Annual Meeting of the Eastern Psychological Association, Washington, D.C.
- Alqahtani, F. F., Nelson, L. J., & Fish, D. (1993). A cross-cultural study of the effects of leadership style on subordinate satisfaction, stress, and productivity. Paper presented at the Annual Meeting of the Eastern Psychological Association, Washington, D. C.
- Nelson, L. J., & Klutas, K. (1993). *Distinctiveness and social interaction*. Poster presented at the Annual Meeting of the American Psychological Association, Toronto, Ontario.
- Liedtka, K. D., & Nelson, L. J. (1993). *Dimensions of racial identity and racial attitudes*. Poster presented at the Annual Meeting of the Eastern Psychological Association, Washington, D.C.
- Herman, B. J., Nelson, L. J., & Clark, D. (1992). *Belief in a just world: Does it affect how we perceive victims of child abuse?* Poster presented at the Conference on Human Development, Atlanta, GA.

- Nelson, L. J., Fritz, T., Funk, N., Mitzel, T., & Moore, D. (1992). Sex differences in perceptions of the implications of power. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Nelson, L. J., & Miller, D.T. (1990). Distinctiveness and categorization: You are what makes you unusual. Paper presented at the Annual Meeting of the Eastern Psychological Association, Philadelphia, PA.
- Nelson, L. J., & Cooper, J. (1989). Sex role identity, attributional style, and attitudes toward computers. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Cooper, W. E., & Nelson, L. J. (1986). *The generation of probable consequences*. Paper presented at the Annual Meeting of the Psychonomic Society, New Orleans, LA.

### **TEACHING AND STUDENT SUPERVISION**

### **Teaching Experience**

University of Iowa, Visiting Associate Professor (1998-1999), Lecturer and Adjunct Professor (2000-present) Psychology of Gender (taught 31 terms) Social Psychology (13, including 11 large lecture classes) Stereotyping and Prejudice (4) Social Influence (1) Laboratory in Psychology: Social (4) Teaching Practicum in Psychology (11 students) Individual Readings and Projects (1 student) Cornell College, Visiting Professor (2003-2004) Social Psychology (taught 2 terms) General Psychology (4) Multicultural Psychology (1) Coe College, Visiting Professor, MAT Program (Summer 2001 and Spring 2007) Psychology of Prejudice (taught 2 graduate workshops) Shippensburg University, Assistant (1990-94), Associate (1994-99), Full Professor (1999-2001) Social Psychology (taught 27 sections) General Psychology (17, including 3 honors sections and 1 section for at-risk freshmen) Experimental Psychology (8) Research Design & Statistics I (1) Research Design & Statistics II (8) Psychology of Social Influence (5) Political Psychology (1) Psychology and Women (6) included graduate students Multicultural Understanding (2) Psychology and Religion (1) graduate seminar course Internship supervision (9) Princeton University, Assistant in Instruction (1986-1989) Social Psychology (1), with Prof. Joel Cooper Personality (1), with Prof. Ziva Kunda

Social Judgment (1), with Prof. Ziva Kunda

# **Student Research Supervision**

Honors Thesis committee (1 at University of Iowa) Master's Thesis supervision (4 at Shippensburg University) Master's Thesis committees (5 in addition to the 4 above, including one at American University) Graduate Assistant supervision (21 students at Shippensburg University) Undergraduate Research in Psychology (107 credits of individual instruction; 30 students) Undergraduate work-study research assistants (7 students) and research volunteers (7 students) Advanced Research I & II (supervised individual projects of 10 students)

### SERVICE

# Reviewing

Ad hoc grant reviewer, Social Sciences and Humanities Research Council of Canada, 2009-2010
Ad hoc reviewer, *Personality and Social Psychology Bulletin*, 1999 and 2000
Ad hoc reviewer, *Sex Roles*, 1998, 1999, 2000, 2001
Ad hoc reviewer, *Journal of Social and Interpersonal Relationships*, 1998, 1999, 2005
Reviewer of papers submitted for presentation at the Annual Meeting of the Eastern Psychological Association, 1995 and 1997
Reviewer of papers submitted for presentation at the CEPO session of the Annual Meeting of the Southeastern Psychological Association, 1994

# Positions in University Governance and Major Committees

Cornell College Chair of Assessment Committee, 2002-2003
Shippensburg University Chair of Psychology Department Professional Development Committee, 1993-2001 Psychology Department Honors Coordinator, 1995-2001 Psychology Department Undergraduate Curriculum Committee, 1990-2001 Faculty Forum, elected at-large member, 1992-1994, 1994-1996 Graduate Assistant Allocation Committee, 1994-1997 Dean of Students Search Committee, 1994
Psychology Department Search Committee, 1993 and 1995 Ethnic Studies Committee, 1993-1994 University Honors Committee, 1990-1991

# **Multicultural Understanding Program Development**

Initiator and Coordinator of Building Bridges, a multicultural understanding program informed by research on the social psychology of prejudice and stereotyping (1992-2001, with D. L. Jefferson)

- Selected, trained, and supervised 10-15 student facilitators each semester
- Recruited faculty to host the program in their classes
- Conducted outcomes assessment
- Served as a consultant and trainer at other universities that wanted to institute the program August 20-22, 1995, Clarion University, Clarion, PA March 31, 1996, Harrisburg Area Community College, Harrisburg, PA

### Service Activities Related to Psychology and Education

Volunteer caseworker for refugee resettlement, assisting African immigrants with special challenges, such as victims of ethnic oppression, illiterate adults, adolescents with no previous education

Lutheran Services of Iowa (2007-2008) and then informally (2009 to present) Activities include

- Providing orientation to the community and American culture
- Mentoring, academic and career planning, communicating with teachers
- Assistance in applying for college and financial aid
- Recruiting and coordinating the work of other volunteers, including several University of Iowa students
- Applying for food and medical assistance, navigating the social service system
- Obtaining housing, clothing, phones, education, tutoring, job skills training, medical and dental care, translators, transportation, permanent resident status, citizenship

Executive Director, Peace Education and Action Center of Eastern Iowa Iowa City, 2007 to 2020 This was primarily a volunteer position.

Member, Facilities Advisory Committee (advisory to the School Board) Iowa City Community School District, 2005-2009

Co-coordinator, Family Math and Science Night Hoover Elementary School, Iowa City, 2007

Corporation member, American Friends Service Committee, a non-profit organization working in the U.S. and abroad

Activities included providing information on the psychology of prejudice Philadelphia, 1995-2012

Informal sponsor and advocate, Siumu Preschool and Mulivai Primary School Activities included working with children in village schools, fund raising in U.S. through sale of traditional crafts, purchasing and sending books and supplies Siumu and Mulivai Villages, Samoa (Independent State of Samoa), 1996-2001

- Coordinator of the collection of general psychology textbooks to be donated to Czechoslovakia, Shippensburg University, 1991
- Tutor, English as a Second Language Ames Senior High School, Ames, Iowa, 1981-1983
- Volunteer working with children with psychological disorders and/or a history of abuse Beloit Residential Treatment Center, Ames, Iowa, 1981-1983